Junior Export Manager

Ref.203061 - 10/09/2026 - Torrelavit (Barcelona)

Funcions i requisits de la vacant

Sparkling and still wine producer rooted in the Penedès since 1943, currently exporting to more than 20 countries. In this context, we are looking to bring on a Junior Export Manager who will contribute strategically to the development and consolidation of our export markets.

Key responsibilities

-Manage and develop the international client portfolio

-Open new markets and consolidate existing ones

-Define and implement the export strategy alongside management

-Negotiate commercial terms with distributors

-Represent the winery at international trade fairs and commercial trips

-Report on sales performance and market trends

-Coordinate with production and logistics teams

Candidate profile

-Minimum of 3 years? experience in international trade. Previous experience in the wine industry will be considered an asset.

-Proven negotiation skills and ability to build lasting partnerships

-Strong commercial drive and a genuine passion for sales

-Autonomous, proactive and results-driven

-Genuine appreciation for the product, its origins, and long-term family projects

-Full professional proficiency in English and Spanish required, other languages valued

-Availability to travel at least 5 times a year

What we offer

-A role within a well-established family project in full expansion

-A position of responsibility with real scope for growth and impact

-Competitive conditions based on experience and profile

Condicions que ofereix l'empresa

Jornada: Jornada completa

Horari: -

Perspectiva de la feina: Estable

Previsió d'incorporació: Immediat

Idiomes

Català - C1 - Funcional (Valorable)

Castellà - C1 - Funcional (Imprescindible)

Anglès - C1 - Funcional (Imprescindible)

Professions de la feina

Comercial d'exportació

Experiència laboral

És imprescindible

-Minimum of 3 years? experience in international trade. Previous experience in the wine industry will be considered an asset.

Nivell d'experiència: Tècnic / Especialista

Anys d'experiència: 3 anys

Empresa

Empresa: PIMEC

Sector: Recursos humans: consultoria - ETT

Descripció: Patronal de Micro, Petita i Mitjana Empresa de Catalunya